



Example of Representative, Sales Job Description

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Our growing company is looking to fill the role of representative, sales. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for representative, sales

- Implementing marketing and sales activities in local schools, universities and organizations
- Build an excellent customer network and relations
- Must have Valid CA BRE License
- Participation in ongoing sales training and coaching camps on a weekly basis
- Team building and mentorship
- Strategic presentation development
- Greet customers in a prompt, friendly and professional manner
- Provide professional product presentations to all customers
- Offer and accompany customers on vehicle demonstration ride(s)
- Develop and prospect new business continuously

Qualifications for representative, sales

- 8+ years of industry/sales experience
- Adept at educating the customer on their need for a license and then meeting their need
- Exhibits continual commitment to goals that deliver sales results
- Thrives in a competitive sales environment
- One year experience in transactional sales environment preferred
- Robust interpersonal skills, with demonstrated ability to work independently with a team