



Example of Regional Sales Job Description

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Our innovative and growing company is hiring for a regional sales. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for regional sales

- Assists Sales Managers with performance management of their sales teams
- Maintains and expands customer base by developing Account Executive's
- Develops and maintains consultative relationships based on solution/domain knowledge
- Provide adequate customer support to satisfy all key requirements
- Promote and present new repair capabilities or products or designed programs to customers
- Achieve or exceed defined sales targets for the assigned territory
- Build rapport with customers to increase customer satisfaction and reduce customer complaints
- Assist in ad-hoc assignments where necessary
- Competitive compensation package DOE
- Comprehensive benefits package including Medical, Dental, Vision, RX, Vacation

Qualifications for regional sales

- Brand and Leadership Development
- Minimum 3 years Retail Business Banking management experience in a bank with good appreciation of Barclays' business culture, objectives, products and services
- Series 7 and 66 (or 63/65) registrations within 120 days of hire
- Pursuit of CFA, CIMA or similar certification a plus

- Experience of managing a sales team within the travel industry