



Example of Proposal Engineer Job Description

Powered by www.VelvetJobs.com

Our innovative and growing company is looking for a proposal engineer. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for proposal engineer

- Provide weights and final location to logistics
- Provide T&C's to supply unit
- Assist in sales strategy development including preparation of value proposition for new equipment solution offerings
- Development of succession plans and participation in HIPO assessment and performance review process
- Provide performance related feedback in an objective manner
- Tendering and bidding for process analytical projects globally
- Quotation preparation both technically and commercially
- Technical clarification, commercial negotiation with customer
- Project tracking for the assigned project pipeline, especially for the target/must win project
- Responsible for the correctness of the detailed technical solution, for accuracy and completeness of the financial estimates

Qualifications for proposal engineer

- Consideration will also be given to people at management level from other functions that have a strong input to high value proposals, project controls and planning, construction, piping engineering and business development
- Understand principles of leadership and motivated to contribute towards people development
- Any BS degree, preferably engineering
- Knowledge on process control

