



# Example of Proposal Engineer Job Description

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Our company is hiring for a proposal engineer. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for proposal engineer

- Participate in conference calls/price reviews with the salespeople to document the changes in cost sheet and BOM
  - Maintain log of all outgoing proposals and ensuring proper filing of proposals in line with set procedures
  - Perform any other duties or tasks a requested or assigned by the Team Lead
  - Coordinate with the OCS growth initiative team to continually stay up-to-date on the OCS evolution strategy and product issues
  - Coordinates with Team Leader/AM and FSO on any updates/insufficiencies that may need urgent attention
  - Day to day activities will include the design of large integrated security systems that include CCTV, Access Control, Perimeter Intruder detection and general Intruder Detection
  - Responsibilities will include the preparation of technical documentation consisting of drawings, schedules, functional design specification and produce competitive and commercially viable tenders for new and existing clients
  - To process sales enquiries and tenders, and to establish customers requirements in conjunction with the sales team
  - Liaise with Sales department and complete tenders within agreed timescales
  - This will be a customer facing role and duties will include carrying out site surveys and attending design review / co-ordination meetings
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- Knowledge of electrical Standards, CSA, ANSI, IEC
- Teamwork skills – must be at ease to interact with others
- Familiar with DCS application in verticals like petrochemical, chemical, Power, M3, Oil & Gas
- Experienced in estimating automated equipment (gantries, pre-assembly, washers, load/unload)
- Multi-language capability
- Understanding of transmission control system, network applications, state estimation techniques