



Example of Professional Services Manager Job Description

Powered by www.VelvetJobs.com

Our company is looking to fill the role of professional services manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for professional services manager

- CIPS or MCIPS qualified, or a member of another relevant professional institute (desirable)
- A Procurement, Business or Economics graduate or MBA level degree with experience working in strategic sourcing, SRM or commercial leadership in a FTSE 250 company (desirable)
- Integrates industry knowledge into practical configuration tactics, techniques and procedures to ensure teams deliver well-rounded and well-developed software solutions
- Manage a team of project managers and implementation engineers within assigned region- managing a portfolio of key projects and deliverables in support of strategic, operational and implementation projects
- Leadership responsibility for executing on time, to budget, to quality for enhancement, refresh, and innovative new services
- Utilize, establish, and enhance existing Project Management and Service Delivery processes, in conjunction with the PS methodology - influence and provide continuous improvement - bring best practice and personal experience and expertise to improve, deploy, and increase quality of PS delivered programs
- Provide proactive risk management - identify risk, provide mitigation options - make recommendations and provide intelligent support for timely decision making
- Provide the proactive reporting and administrative services to PS projects -

- Collaborate with the Director, PS to establish effective project management disciplines and capability building across all of PS
- Collaborate, support and influence sales, engagement management, product and consulting entities to form a cohesive group dedicated to widely successful projects

Qualifications for professional services manager

- Has demonstrated working effectively across business lines and partnering with the businesses and plants to meet objectives
- Ability to address a variety of different situations in the procurement cycle
- Ability to conduct business and negotiating in the cultural context of the countries in which FMC operates
- Experienced Consulting skills are a plus
- Must have public speaking skills and proven experience in presenting to larger audiences
- Must have 8 years proven experience (minimum) dealing with or working for enterprise customers