Our company is growing rapidly and is hiring for a professional services engineer. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for professional services engineer

- Develop solution requirements, project plans, estimated level of effort, and provide accurate risk assessments for assigned projects
- Determine and develop a solution approach in collaboration with product engineering and services functional teams at a global level
- Apply knowledge of security standards, regulations, frameworks and best practices to existing methodologies to improve services offerings and outcomes
- Build relationships to help anticipate customer needs
- Evaluate solution requirements, project feedback, lessons learned and capabilities against existing materials and emerging trends to develop solutions
- Actively work to improve delivery outcomes by understanding global professional services perspectives
- Contribute to improvement of professional services processes and procedures
- Preparation of equipment configurations and validation of configurations for new installations, changes within the network, software upgrades
- Assist Enterprise Sales team and Channel partners with Pre-Sales management
- Support customers throughout Proof of Concept phase

Qualifications for professional services engineer

- Ability to work collaboratively with other engineers and senior managers in a team environment in which to share best practices, meets aggressive goals, and meet high quality standards
- Ability to quickly learn new technologies and identify potential integration opportunities for client projects
- Understanding the need for leveraging assets, not always creating new ones
- Strong organization skills and attention to detail, as complex processes will require highly accurate implementation
- Proven ability to work under high pressure situations
- A team player who can collaborate and build consensus with a diverse set of cross functional stakeholders