



Example of Product Sales Support Job Description

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Our company is searching for experienced candidates for the position of product sales support. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for product sales support

- Assist in Identifying and Deployment of Key Performance Indicators (KPIs) for Store Level Traffic Reporting and Tactics
- Assist in Identifying and Deployment of Key Performance Indicators (KPIs) for Store Level Observation Reporting/Support
- Overall Retail Store Channel Reporting Support and Subject Matter Expert
- End-to-End Employee Onboarding Support for Tools, Systems and Reporting
- End-to-End Incentives Support, Maintenance and Implementation
- Manage Retail Stores Channel Communications and Hierarchy
- End-to-End New Hire Reconciliation within Support Systems and Reporting
- Support Quest local Marketing Actions
- Targets accounts for conversion to and sales of Testing Services / Research Products instrumentation, testing services and associated reagents
- Develops value proposition models and manages the sales process for instrument / reagent sales, within assigned region / territory, in conjunction with the Key Account Managers and Product Sales Specialists

Qualifications for product sales support

- Entering senior year of undergraduate program
- Ensure proper resource utilization including recruiting, hiring and training
- Execute Global Customer Support management operating model and consistent business practices including team readiness to support new product releases or functionality, continue to build and evolve

- Lead regular team and direct report meetings, communicate company goals, team goals and define individual objectives
- Familiar with Sales Cloud / CRM Product and Technology is an advantageProven communication, presentation and negotiation skills through previous interaction with customers and peers
- Highly committed individual, with passion and desire for team success