



# Example of Product Manager, VP Job Description

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Our company is growing rapidly and is looking for a product manager, VP. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for product manager, VP

- Manage all product-related activities and work closely with internal stakeholders - Sales, Marketing, Legal, Compliance, Technology, Operations, Training, Project Office and Client Service
- Deputy to Group LM, Liability and Account Services Lead on LM matters
- Support business development and attendance at prospect meetings
- Review of and input to contractual agreements and interaction with internal and external legal counsel
- Regular interaction with clients at a senior level, attend and present at Client Board meetings
- Monthly Client and Trust and Fiduciary service calls
- Annual oversight review visits to Clients
- Support local office business initiatives
- Maintain an up to date knowledge of regulatory, Industry and client matters
- Liaise with the Jersey Financial Services commission where required

## Qualifications for product manager, VP

- Technical understanding of OTC Derivatives and other common instruments including valuation construct
- Ability to work and influence outcomes in a team environment including marketing, operations, systems, management, finance, legal
- Undergraduate degree in Marketing or similar area

- Confidence to manage relationships with senior customer and intermediary executives, JPM management in China and in the region
- 10+ years of international banking, cash management and/or escrow experience