



Example of Process Solutions Job Description

Powered by www.VelvetJobs.com

Our growing company is looking to fill the role of process solutions. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for process solutions

- Meet with stakeholders to better understand and capture what they want and need
- You are passionate about growth, innovation and collaboration
- Apply your analytical and problem solving skills to solve immediate business needs
- Collaborate with cross functional teams and communicate/present with all levels of stakeholders
- Manage activities of the territory & focus accounts to ensure they provide a high level of customer support, initiate customer contact, and coordinate visits
- Develop and maintain a broad and deep customer network at all levels with prospective customers and maintain relationships with existing ones
- Work together with your manager to prioritize and manage large complex projects within these accounts from finish to end
- Develop and deliver accurate business forecasts on a quarterly basis or as requested by management
- Develop necessary customer knowledge to assess their needs and deliver the appropriate products, services and solutions
- Develop strong internal relationships within the global organisation and coordinate these internal resources to address customer pharma processing needs

Qualifications for process solutions

- Keen attention to detail to drive understanding and awareness of change impacts
- Chase Commerce business and systems knowledge a plus
- Current experience in Sales/Client Support, Boarding, Operations, Process/Performance Improvement, Client experience or Training (Learning & Development)
- Ideal candidate must be SAP Architect in FI-CO and have project leadership and excellent communication skills
- CO Configuration
- Product Cost Controlling