



Example of Principal Solution Architect Job Description

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Our growing company is searching for experienced candidates for the position of principal solution architect. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for principal solution architect

- Assist Partners in deep dive presentations, becoming a part of their sales strategy for key accounts
- Manage and maintain Partner demo sites, sandbox sites
- Ensure that product updates are communicated to Partners effectively and consistently across the globe
- Periodically assess the readiness of Partners across the globe, ensuring consistency in their representation of our product suite (adherence to our strategic preparation process)
- Leads specific solution architectures, through collaboration with global & geography based teams
- Works closely with Domain Architect and leaders to develop technology roadmaps and FROM-TO solution architectures
- Responsible for overall solution integrity of large and complex solutions across multiple clients, providing strategic direction to other Solution Architects on technology and design choices
- Proactively identifies areas of process improvement that drive profit enhancement and client value and instill that mindset while contributing through others
- Owns the pre-sales process of scoping and estimation efforts for new projects as assigned
- Provides hands-on engineering support and lead engineers from different integration partners

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- Bachelor's Degree in Information Architecture, Information Management, Information and Data Science, Applied Information Technology, Computer Science
 - Familiar with PaaS of IoT MicroService
 - Proven experience delivering Microsoft .NET solutions
 - Experience in leading or managing cross functional teams or projects
 - Strong experience in Frontend Programming Languages like SAPUI5/CSS3/JavaScript
 - Experience in agile project delivery (Scrum, Kanban) connected with End-User Centricity