Our company is looking to fill the role of principal solution architect. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for principal solution architect

- Support Delivery Enablement initiatives from inception through completion, ensuring all milestones are met, and that deliverables are completed with a high degree of quality
- Enable comprehensive Certification Framework for all product areas and work with cross-functional teams to facilitate development of content and supporting processes
- Implement process, templates, technology and best practice guidance to support efficient and effective deployment of knowledge capital to all constituents within the delivery ecosystem
- Support communication to educate various constituents on Delivery Enablement processes and tools
- Proactively identify opportunities for Delivery Enablement enhancements designed to enable high quality delivery and drive global consistency in solution design
- Provide support for Partner Delivery Program
- Manage multiple concurrent internal projects of varying size and complexity
- Maintain a working knowledge of our business, markets and services
- Working with the Sales and Presales teams during the evaluation and sales cycle
- Designing and developing solutions with the client and solution project teams

## Qualifications for principal solution architect

- Excellent communication and presentation skills in English (German as additional language would be an advantage)
- Distinct ability to think analytically and make entrepreneurial decisions
- Mininum of 3 years' experience in customer projects or similar role
- Experience / bias in sales or roll-out process for new services beneficial (experience in Business Development or Portfolio Management for Consulting Solutions)
- Experience in IT Service Management and Process Consulting