



Example of Principal Financial Analyst Job Description

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Our company is growing rapidly and is looking to fill the role of principal financial analyst. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for principal financial analyst

- Act as a business partner to senior Regional leaders to analyze financial results, identify trends, and develop long term projections
- Provide financial analytics, commentary and recommendations to both Finance and Divisional senior management
- Support operational financial reporting for the Global DAS division and assist with the preparation of materials for presentation to the division President
- Provide analytical support to regional managers around sales performance (revenue, bookings, backlog on a periodic basis)
- Establish key performance indicators in support of regional sales plans
- Develop focus within sales reporting and dashboard analysis focused on each territory
- Support the development of the annual operating plan and strategic goal setting process with a focus on development of the revenue, order forecasts and selling expense
- Key partner with sales operations and corporate compensation resources to design and execute on incentive compensation plans within sales and service
- Provide cross functional support and alignment within the DAS finance team to ensure consistent financial modeling and collaboration on initiatives
- Participate, as needed, in process improvement initiatives across businesses focused on improving forecast accuracy, cost savings & selling effectiveness

Qualifications for principal financial analyst

- Understanding and application of finance principles and concepts standard knowledge of industry practices
- Operations, Engineering, Supply Chain Management,) in program development and execution
- Solid understanding of Corporate Finance concepts, including discounted cash flows, NPV, IRR, business valuation, investment decisions, budgeting, and forecasting
- Familiarity with basic accounting concepts (e.g., accruals, depreciation, capitalization,) and an understanding of how information flows through financial statements
- Team player with a service mentality who has the ability to maintain a high level of positive energy and enthusiasm - sets an example for junior staff to follow as a role model