



## Example of Planning / Forecasting Job Description

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Our innovative and growing company is hiring for a planning / forecasting. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

### Responsibilities for planning / forecasting

- Continue to evolve and refine models used to benchmark and classify markets and branches and deploy into capacity planning processes and deliverables
- Advocate and execute simplification and streamlining of capacity-related metrics, reporting, and tools
- Lead the development of the communication to the field and facilitate the orientation to the leaders/executive
- Understand key business drivers including market trends, seasonality, pricing offers, product mix, channel mix , and develop robust forecasts by geography and by sales channel
- Proactively identify risks in the plan and escalate where required
- Design and implement resource requirements or propose new modelling solutions in response to client issues or additional work stream requests
- Identify behavioural operational issues/trends that impact on profitability
- Work with General Managers to ensure that contracted service levels are met by improving schedule efficiency, utilisation, adherence and productivity and proactively identify service delivery issues working with General Managers, Operations Managers and the Client (where appropriate) to resolve issues/amend contract commercials assisting in the achievement of adherence
- Influence and assist General Managers in prioritising client specific requirements, to deliver overall optimal business benefit and assist in managing client expectations

ensure delivery of high quality output

### **Qualifications for planning / forecasting**

- Understanding of TDBFG financial systems would be an asset
- Bachelor's degree and at least 5 years of analytics experience
- Manage redeployment processes and utilisation of resource across the business to ensure optimum business efficiency
- Formulate budget assumptions and future resource requirements for existing clients to enable Commercial and Operations to agree yearly budget and/or reforecast
- Formulate actual and future resource requirements to support business decisions around training and recruitment
- Responsibility for authorising planning aspects for client areas to enable accurate billing to take place