



Example of Pharmaceutical Sales Representative Job Description

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Our growing company is hiring for a pharmaceutical sales representative. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for pharmaceutical sales representative

- Must have excellent organizational skills with the ability to manage multiple tasks
- Must have the ability to work independently and with discretion and judgment without regular direct supervision
- Must have excellent computer skills Microsoft office, Excel, Power point
- Must be results-oriented and have a high level of integrity and dependability
- Must have the ability to provide geographic coverage of target accounts
- Must be able to successfully complete client training and meet training expectations to proceed to servicing client's customers within the parameters of the program

Qualifications for pharmaceutical sales representative

- 1-5 years of successful pharmaceutical sales experience OR other documented outside sales experience
- Bachelor's Degree and RN license would be an asset
- 2-4 years Business to Business (B2B) Sales Experience preferred
- Track record of success with outside sales experiences
- Sales Aptitude REQUIRED
- Must have excellent presentation skills with the ability to motivate and persuade others