



Example of Pharmaceutical Sales Representative Job Description

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Our innovative and growing company is looking to fill the role of pharmaceutical sales representative. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for pharmaceutical sales representative

- Project a professional image as demonstrated by neat physical appearance and
- Effectively utilizes reporting tools provided to achieve territorial goals
- Is proficient in all aspects of product responsibility, inclusive of disease state information on renal therapies, renal disease, bone disease, and anemia management
- Utilizes high level professional concepts
- Resolves complex issues by analyzing situations or data from which in depth resolutions can be drawn
- Builds high level collaborative relationships internally and externally
- Develop new account relationships/new business opportunities and maximize existing account relationships in assigned territory specific to growing the compounding business
- Launch new products and innovation
- Daily use of CRM and ERP systems for account management and reporting purposes
- Perform all other duties deemed necessary by Manager

Qualifications for pharmaceutical sales representative

- Communicate with the District Manager, team members and Publicis Health Client Services on project's progress, as required

and regulations

- Complete other projects as assigned by the manager
- Appropriate disease state experience (Respiratory)
- If 0 Years business experience, should poses strong sales aptitude and passion for selling products or services , knowledge and research of same
- Will consider non sales experience coupled with non-traditional scientific or related experience