



## Example of Operations VP Job Description

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Our growing company is searching for experienced candidates for the position of operations VP. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

### Responsibilities for operations VP

- Strategic Vision and Business Operation Goals - Establish weekly, monthly and quarterly operations goals in support of the Division business plan
- Performance Management - Recruit, hire, and retain operations professionals through proper coaching and performance management on scorecard metrics
- Training & Development - Identify team performance gaps and development areas, and offer solutions to narrow the gap
- Project Management - Conduct regular competitor and market analysis staying abreast of all market and industry trends and issues
- Oversees the functional area of project management organization, leading a team of Business Professionals
- Provides strategic direction and has accountability for managing the assignment and execution of strategic projects including more than 100+ business as usual APO projects and high visibility projects
- Responsible to facilitate all budget and project risks and opportunities
- Provide monthly internal metric reporting ensuring that the network staff is operating proactively in order to provide the appropriate level of availability and stability of our network platform and restoration within a timely and efficient manner
- Develop and direct an effective front line Leadership team and assist them with developing their direct reports as to drive a high performance culture and environment
- Provide project or program weekly and monthly reporting and communicate statuses, risks, issues and solutions to stakeholders

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- Established relationships within the rail industry are a plus
  - A strong work ethic, commitment, integrity, good oral and written communication skills and proficient computer skills are required
  - Knowledge of railroad rules, regulations and operations
  - Must be able to successfully lead within a team and cross-functionally, be computer literate with proficiency in Microsoft Office
  - A minimum of ten to fifteen years of procurement experience required, with at least five years of strategic sourcing experience preferred
  - A minimum of ten to fifteen years of procurement experience required, with at least five years of experience managing globally distributed teams