



## Example of Operations VP Job Description

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Our company is growing rapidly and is looking to fill the role of operations VP. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

### Responsibilities for operations VP

- Travel with Sales as necessary to procure additional business and/or address operational improvements
- Elevate Celadon's reputation within the industry as a premier local & dedicated service provider
- Improve accessorial revenue through better customer negotiations and enhanced operating procedures
- Foster the launch and completion of strategic IT projects to improve local and dedicated management processes
- Oversees and manages vertical construction operations and at least one other major department
- Establishes business plan and pricing strategies in conjunction with Division President
- Manages operating budgets for Profits and Losses
- Strategic Talent Management
- Integrates a number of broad operational processes, each focused on providing customer service, with overall responsibility for the direction of assigned groups
- Develops and maintains an organizational design that is aligned with the achievement of overall business objectives and is responsive to customer needs

### Qualifications for operations VP

- A demonstrated track record of exceptional engineering leadership skills with strong technical acumen, strong negotiation skills and outstanding strategic planning capabilities
- Proven aptitude to stay current with technological innovations demonstrated by a curious fascination to leverage technology and generate commercial value while delivering best-in-class customer experiences
- Must have experience analyzing operational data and making fact-based decisions to improve the business while understanding the broader implications of these decisions in the context of a multi-dimensional, global organization
- Ability to create and communicate a compelling and easily understood vision for the team ensuring it is closely connected to overall corporate strategy and the day-to-day activities of employees
- Demonstrated relationship building and leadership skills with a superior ability to make things happen through the use of influence and strong relationships
- Ability to design, build, implement and continually improve the organizational structure and effectiveness of a high-performing team while continuing to executing flawlessly on all new and existing initiatives