



Example of Medical Representative Job Description

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Our company is hiring for a medical representative. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for medical representative

- Maximize the penetration of the products of the Immunology - Public and Private Market, by increasing the Market share in units, according to goals stipulated in the sales budget
- Ensure the availability of products in the main points of sales of your industry, in the pharmacies of hospitals in your industry
- Covering North and West Lithuania focusing on pharmacies and surgeries and updating on Sanofi Products and initiatives
- To perform defined number of visits to Company customers per working day by ensuring the delivery of agreed demand targets
- Visiting and training a selected group of partners (dermatologists)
- Cooperating strongly with Key Opinion Leaders
- Participation on congresses
- Exploring new business opportunities
- Ensuring Vichy brand development
- Leading and supervision one junior Medical Visitor

Qualifications for medical representative

- University degree in Veterinary medicine, Pharmaceutical science or Medicine
- All governorates are encouraged to apply
- Self-organized, familiar with basic economy principles
- High ethical standards, adaptable, curious
- University degree, Medical or related Health sciences
- Deploys and uses approved Marketing and Sales promotional materials