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Example of Markets Manager Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of markets manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for markets manager

- Collaborate with Brand Business Units, Account Managers, Legal, Accounting, Data, Regulatory, Reimbursement/Pricing, Pharmacovigilance, Insurance, Contract Strategy, and Contract Fulfillment (Rebate and Chargeback Teams), to ensure all proposed contract terms and conditions align with customer's requirements and Bayer's policies and procedures
- Liquidity Management Day-to-day investing of the Firm's liquidity in EMEA and managing funding requirements
- Successful workings with cash management and business units in understanding daily cash positions and funding drivers, improving reporting and reducing funding volatility
- Timely and professional execution of money markets, dealing with external and internal clients
- Developing effective short and medium term investment strategies for Firm liquidity reserves and executing these in tandem with Bank Resource Management (BRM)
- Developing and enhancing investment strategies for EMEA eg
- Thorough understanding of operational aspects of money markets including ECB and BoE operational frameworks
- Contributes positively to Regulator enquiries and inherent requirements around liquidity in tandem with Treasury Liquidity teams
- Manage and develop the group interest charge and cash flow forecasts (plan, annual operating plan and monthly risks and opportunities identification) taking into account IFRS impacts

Qualifications for markets manager

- Must be ready to travel when required
- Strong team player and eager to learn
- Creative thinking and imagination to explore and deliver unique financing solutions to our customers
- Positive, proactive and resilient mindset
- Must be able to set goals, execute plans, achieve results, and perform in a sales environment
- Knowledge of leasing (accounting and tax treatment)