Our company is searching for experienced candidates for the position of manager operations business. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for manager operations business

- Plan, lead and coordinate the sales process for locally produced materials from prospect qualification to closing complex deals across a cross functional team
- Coordinate and lead the local Technical Service team in regards to daily customer support with current product formulations, new product development, and process/operational guidelines
- Plan, organize and manage process related experiments plant trials, projects, and customer trials as requested
- Understand the competitive environment at major accounts and be able to predict competitive responses to strategic tactics, share gain, price increases
- Participate in due diligence and implementation phases of acquisition and development activity
- Provide strategic direction to Senior Leadership through value added analytic research
- Maintain comprehensive business documentation (requirements, trace, impact assessment, functional and/or technical specs, implementation plan, wellness-checks, etc)
- Lead team members across workgroups, departments, locations, and applications
- Provide direct supervision to a team of technical and business analysts
- Partner with Selling Organization to create Top to Top content

- Problem solving, deduce simple solutions (process, systems, data, metric, analysis)
- 7+ year's operations experience, including 3+ years in IT, Business Operations and/or project management
- Direct team/people managing experience
- Bachelor's degree in IT, MIS or equivalent experience preferred
- Strong business process, IT and operations analysis skills
- Ability to develop and execute operational strategies and to develop/establish the framework, infrastructure, environment and process to support those strategies