



# Example of Manager, Networking Job Description

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Our innovative and growing company is hiring for a manager, networking. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for manager, networking

- Pricing negotiations and pricing strategies
- Facilitating supplier negotiations (as applicable)
- You will define and execute our product roadmap, being the customer's and market's voice within the CAN Segment
- You will be responsible for the successful go-to-market strategy of your complete portfolio, both in front of the regional sales and marketing customers and at events, being the key representative in the market
- You will be a key leader both in the market, representing our market leadership towards the industry, internally to the different functions, able to effectively manage relationships and give direction to different audiences, either at customers, to management, or to technical or commercial audiences
- You will manage your portfolio, working together with commercial marketing, business development and global sales to maximize top and bottom-line targets of the Segment, including product positioning, promotion and pricing strategies
- SLA based support and services for all Location
- Ensure all locations issues are resolved within agreed timelines
- Implementation of new infrastructure and up gradation
- Comply with the process and IS policies

## Qualifications for manager, networking

- Demonstrate passion for great people and engineers, and ability to lead

- Familiarity with ITIL processes with work experience preferred
- Encourages informed risk-taking and acts as a catalyst for innovation
- Evaluates alternative solutions/decisions in light of the potential impact on the internal/external customer
- Bachelor's degree in Marketing, Business or Engineering related field