



Example of Manager, Networking Job Description

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Our growing company is looking to fill the role of manager, networking. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for manager, networking

- Take ownership of your products
- Drive the vision and strategy for the networking software platform and tools
- Deliver business, functional and performance requirements for the software
- Develop and maintain the business model for licensing the software
- Work with finance and Operations to improve gross margins
- Work with various lines of businesses to develop a comprehensive networking strategy to enable multiple transport mechanisms and types of endpoints
- Serve as a spokesperson and advocate for Silver Spring Networks' software platform for networking
- Develop messaging, sales/marketing collateral and roadmap for the platform
- Define the roadmap for software networking features, drive execution in engineering and product development, and coordinate with sales, business development, and other internal teams
- Continuously monitor customer feedback and market conditions, identify opportunities to innovate and simplify our networking offerings

Qualifications for manager, networking

- Should be able to handle customer queries
- Experience in Networking Services sales
- 10+ years of relevant IT industry experience with major focus on Network Technologies, IT Security Virtualization and Cloud Solutions

responsibilities include the development of practice service offerings, sale & delivery collateral, enablement plans, marketing, deliverable harvesting and IP creation

- 5+ years' experience in customer-facing positions as a professional services project manager, consultant or engineer, preferably with a software company, consulting organization or leading System Integrator
- Ability to travel 40% within the US including occasional international travel