



Example of Manager, Intelligence Job Description

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Our growing company is looking for a manager, intelligence. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for manager, intelligence

- Manage, coach and develop Business Intelligence Analysts by providing project direction and feedback
 - Gather insights from customers and prospects to understand their dreams and wishes, their headaches and the things that motivate them
 - Lead TDC sourcing process preparation and execution to ensure process efficiency and timeliness to plan
 - Mine and analyze data across multiple ERP systems to deliver key insights, make recommendations, generate meaningful outputs, and convey structural opportunities
 - Provide detailed, thorough analysis on financial results compared to budget, forecast and prior year, demonstrating a strong understanding of the key business drivers
 - Gathers, analyzes and consolidates a wide range of market and economic information relating to the industry and the broader economy to provide a basis for sourcing strategies
 - Capture commodity market data and create comprehensive market summaries that will aid in sourcing strategies
 - Work with business units, finance, and supplier community to capture and communicate requirements and/or forecast information
 - Work with the business units to obtain and validate sourcing requirements
 - Collaborate with supply chain functions to assess make vs buy analysis
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- Demonstrated experience in leading the procurement process
- Demonstrated experience to lead executive engagements to provide services and sell to HUMINT
- Five or more years of enterprise sales experience or program management providing platform solutions to agencies
- Ability to communicate verbally and written complex concepts clearly and effectively, in deck/presentation format
- Analytical skills including the ability to develop spreadsheets
- Proficiency in writing skills to craft internal and client correspondence, communications plans, new business proposals