



Example of Manager Franchise Job Description

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Our company is hiring for a manager franchise. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for manager franchise

- Coordinate with Supply Chain and Market Access with regard to product ordering and delivery from Headquarters
- Coordinate with DRA/Medical concerning product registrations and other issues that will impact product plans
- Monitor inventory and provide accurate product forecast
- Ensure QTQ targets are all at the optimal levels and consistently achieved (i.e Call Rates, Days in the Field, Call Frequency)
- Regularly review and set sales targets
- Regularly conducts business reviews with sales representatives and district managers to identify and address challenges and opportunities in the market place
- Regularly review field force configurations to continuously ensure high productivity and determine the best set-up that will help the unit achieve top-line and bottom-line results
- Ensure attendance and understanding of the mandatory and corporate trainings, Compliance and Code of Conduct Training, Adverse Event Reporting, Sourcing Procedure, Travel and Expense Guidelines
- May be assigned to take care of projects initiated by the department from time to time
- Plan and align the local franchise strategy for the designated franchise with global

Qualifications for manager franchise

- 2-4 years Franchise and/or Retail
- Experience with qualitative & quantitative research
- Social media analytics preferred
- Must have solid experience with primary research & secondary/syndicated data (NPD)
- Adept at leading qualitative and quantitative research studies