



Example of Manager, Enablement Job Description

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Our company is looking to fill the role of manager, enablement. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for manager, enablement

- Determine objective of Simulator – purely experience, testing, or both
 - Lead the CGC (Content Governance Committee) in learning design projects through the design lifecycle from scoping, research and analysis
 - Create effective learning programs using sound instructional design and utilizing multiple delivery modalities including classroom, eLearning and blended learning concept, while keeping continuous improvement, innovation and fresh content in mind
 - Partner with Leaders to determine skill gaps, develop solutions, and prioritize delivery of sales skills, process skills and product knowledge
 - Share insights and feedback with leadership on the skill development of their team members
 - Tailor and deliver trainings to improve sales and client management performance
 - Conduct global and local (Europe) analysis to identify performance improvement opportunities and work with stakeholders to create action plans against identified gaps
 - Develop and implement broad-scale communications across GMS Europe
 - Partner with Regional Service Managers, Service Managers, and Service Coaches to identify learning and development needs within the region
 - Develop readiness targets for critical training that align with regional strategies
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- Knowledge of HR approaches, tools and techniques
- Enjoy working in a fast paced changing environment with tight deadlines
- Excellent proficiency in PowerPoint, Word, Excel, GoTo, and scheduling applications
- Sales experience a plus but not a requirement
- Must be willing to work out of an office located in San Ramon, CA Must be willing to travel (up to 20% of the time)
- Bachelors Degree preferably in Business, Finance, Economics, IT or a related area