



Example of Manager, Category Job Description

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Our company is looking to fill the role of manager, category. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for manager, category

- Develop a deep understanding of commodity cost structures
- Develop cost models or cost methodologies that allow the SCM community to predict the "should cost" of major purchases
- Understand the key drivers behind commodity cost structures (equipment cost, processing time, labor, etc)
- Gain key supplier buy-in to costing methodologies
- Be able to educate/teach the commodity to others in the EPMV NAM Group
- Develop NAM commodity strategies for key commodities
- Includes a preferred supplier list
- Applicable to all NAM (with some regional exceptions)
- Updated annually
- Develop collaborative supplier relationships that stand the test of time

Qualifications for manager, category

- Understand market dynamics and drive the most effective supplier alignment
- Proven ability to manage and develop talent
- Experience building long-term relationships with vendors
- 3-4 years relevant working experience in Key Account Management
- Experience in handling beauty /cosmetic/ personal care products is advantageous
- Proficient in active English