



Example of Manager, Category Job Description

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Our growing company is searching for experienced candidates for the position of manager, category. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for manager, category

- Develop presentations and present to Walmart buyer and key stakeholders
- Collaborate with suppliers to assess emerging opportunities and leverage technology innovations from the supply base
- Direct and manage supplier performance improvement initiatives
- To develop and execute on a results-based Procurement strategy for various subcategories of European hotel expenditure categories, FF&E, OS&E, working with key stakeholders in each business area to bring about innovative supply base solutions that meet Brand & Owner requirements
- Preferred Supplier List defined and approved suppliers rationalized and categorized
- Analyze and forecast (global) demands
- Regular and early involvement in business and demand planning
- Carrying out cost and contract negotiation
- Defining and implementing innovative negotiation concepts and strategies
- Perform assessments of market conditions and particular risks to business processes to avoid/prevent potential difficulties through appropriate counter-measures

Qualifications for manager, category

- Stays up-to-date with market, consumers & competitors
- Builds on categories shopper insight
- Activates Business Drivers

- Understanding and expertise in data manipulation, sorting and analysis tools (Excel, SAP, Ariba)
- Monitor spend compliance to multi-Divisional or Group-wide contracts