



Example of Liquidity Product Manager Job Description

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Our company is looking for a liquidity product manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for liquidity product manager

- Own product development life cycle process for Singapore product capabilities– Business Case, Funding Approval, Business Requirements, Solution development, User Acceptance Tests, Live Verification, ensure completeness and integrity of final delivered solutions
- Work with product partners and stakeholder internally to ensure timely delivery, successful commercialization and implementation of our products and services, including end-to-end processes, documentation, sales and marketing materials
- Establish country pricing policy and product governance, in alignment with the Group LM product pricing guidelines
- Ensure clear understanding of product capabilities across various customer touch-points, including relationship managers, cash sales, client management through proactive communication programs
- Work closely with the Group product partners to execute regional business strategies
- Own product profitability process that ensure revenue and cost dynamics of each product are understood and continuously reviewed
- Address day-to-day business and product matters such as technical support, operational issues, client service support, legal documentation
- The candidate will oversee the Liquidity Management (LM) suite, including both domestic (Cash Concentration and Notional Pooling) and cross-border (Interest Optimisation, Cross Border Cash Concentration) propositions, at a regional level

financial performance of the regional portfolio and the achievement of the annual plan, and the leadership in the client acquisition activities

- Lead the development of new LM product capabilities across countries, with accountability spanning across the entire product lifecycle (conceptualization to commercialisation)

Qualifications for liquidity product manager

- A highly-motivated self-starter and strong team player, with strong ability to deal with complex products and solutions
- Possess strong analytical skills and project management skills
- Strong interpersonal and communication skills with good spoken English
- Incubate and conceptualise product ideas regionally based on customer needs and prioritization of local market requirements
- Subject matter expert for LM product knowledge
- Lead and LM specialist consultant to GTS Sales and IBG Coverage Teams to accelerate client engagement and increase deal conversion rates