Our innovative and growing company is looking to fill the role of IT development manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for IT development manager

- Liaise with divisional support functions, marketing and finance, to ensure support required within the assigned territory is delivered
- To ensure sales activity is consistent and is maintained in order to achieve continuous growth
- To deliver agreed Sales, Revenue and gross profit targets
- To identify client/market needs and trends
- Develop a well-qualified opportunity pipeline and win new business
- Maintain strong and trusted relationship with clients to enable client retention and ensure repeat business
- Develop close working relationships with the delivery team, working within the market to maximise business growth
- Deliver agreed Sales, Revenue and gross profit targets
- Identify client/market needs and trends
- Determine the approach for the project and work with business partners to prioritize accordingly

## Qualifications for IT development manager

- Working knowledge of SAP IS-Retail preferred
- Evaluate and select different products, tools, services and technical components that are in line with organization's business needs and architectural principles
- Manage the product feature development of the new regulatory calculation

- Model business problems into technical solutions and develop innovative solutions on the new platform
- Maintain an efficient development processes in the team
- Maintain high standard software quality