



# Example of IT Architecture Consultant Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of IT architecture consultant. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for IT architecture consultant

- May participate or lead in establishing operational plans and processes for the group
- May be involved in international sales opportunities
- Incorporate software and system architecture into conceptual designs while ensuring alignment with enterprise technology standards
- When you face obstacles, you work through them
- Constraints make you creative and you constantly look for opportunities to improve
- Must be Customer oriented, able to communicate and understand the Customer needs and proactively understand and anticipate sales urgency
- Must be able to glean product and services requirements from sales and customer inputs
- Must function as an advisor to sales/presales for the services solutions
- Candidate will work to trouble shoot performance issues for quick resolution
- They will perform I/O stress tests for products and technologies to understand limits and improve performance

## Qualifications for IT architecture consultant

- Expert understanding of services P&L and cash flow development and

- In-depth knowledge of assessing large scale operational and financial risk on profitability and impacts to service delivery
- Extensive experience in assessing service delivery cost driver attributes of complex services
- Complete understanding and ability to construct, tailor, and negotiate service contract SOW for both customer engagement and partner provisioning for the largest sales opportunities
- Advanced business understanding of services contracts
- Experience with leading complex large scale, global implementations