



Example of International Sales Job Description

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Our company is hiring for an international sales. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for international sales

- Act as a liaison between wholesale customers and SAL departments
- Investigate regulatory requirements for each foreign country
- Complete new business application process and Third Party Risk Rating Form for SVU FCPA analysis and approval
- Ensure export regulations are followed for any product sold to other countries
- Prepare product and country specific registration documentation required to conduct business
- Prepare required product registration information for export
- Ensure customer orders are placed and billed properly and follow through to delivery
- Contact incoming inquiries to gather information, evaluate new candidate's business plan, perform background research and determine project feasibility
- Coordination of occasional trade shows, discovery days, direct mail campaigns and other related marketing functions
- Salary paid out bi-weekly

Qualifications for international sales

- Ability to think strategically for both the sales process and proposal creation
- Ability to network and develop long term relations with internal and external business partners

- English mandatory, Asian language preferable (Mandarin, Korean or Japanese)
- Knowledge of general business concepts of international brand, retail and e-commerce
- High degree of intellectual curiosity of international business/Asia