



Example of International Sales Representative Job Description

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Our company is hiring for an international sales representative. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for international sales representative

- Present recommendations for problem solving and continuous improvement
- Develop a business growth strategy and execution plan
- Increase sales revenue and gain market share across market segments
- Collaborate with global business development teams to improve and leverage relationships/opportunities
- In-depth sales experience, preferably with medium and large clients
- Well organized, industrious, creative and self-sufficient
- Experience working with clients outside the U.S. with an emphasis on Asia
- Ability to present and facilitate a briefing/session
- Requires good teaming and negotiation skills
- Ability to not only handle the client side, but some administrative control points

Qualifications for international sales representative

- Strong and established relationships in the Mid-Atlantic (DC & MD) Market Place
- Bachelor degree or Associate degree preferred
- Knowledge of Critical Industries is a plus
- Must hold and maintain all required credentials including a valid driver license with an impeccable driving record and the ability to acquire adequate auto

- Ability to drive results by developing internal team relationships and external client relationships