



Example of Intelligence Advisor Job Description

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Our innovative and growing company is hiring for an intelligence advisor. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for intelligence advisor

- Analyze business and technical requirements, own & Program manage a complete portfolio of Business Intelligence roadmap
- Drive the development of competitive content to improve sales win ratios and reduce sales cycle times
- Collaborate cross functionally with product manager, technical marketing, engineering, and field specialists to proactively address competitive issues
- Server as a focal point within the company for competitive requests in support of sales, xBU, and executives
- Maintain and improve web-based competitive content and competitive responses, working cross-functionally with subject matter experts
- Timely creation and updates of competitive material for consumption – if a Tier-1 competitor, ensure information is updated within 48 hours
- Utilize business analytics tools to analyze and provide statistical insights into the competition
- Create and deliver competitive content for “bootcamps” held at various locations across the world
- Attend various tradeshow and conferences (of competitors) to gain insight into product roadmaps, customer sentiment
- As an Omni-channel marketing expert you will understand the market potential and be able to clearly articulate best practice

Qualifications for intelligence advisor

Fortinet, Citrix, CA, Oracle, VMware, etc

- Experience in providing detailed technical architecture and integration expertise with major Vendor solutions Niksun, RSA Netwitness, RSA Security Analytics, Bluecoat, Cisco, HP, McAfee, RSA, Juniper, Fortinet, Citrix, CA, Oracle, VMware, etc
- Thorough understanding of the dual-use nature of nuclear technologies, and ability to identify potential nefarious use of legitimately obtained technology
- Analyze business and technical requirements, data warehouse data models, to understand global detailed data management
- Manage cross-functional relationships with both supporting organizations end users
- Microsoft Project skills - MPP, Visio