



Example of Industry Advisor Job Description

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Our company is looking to fill the role of industry advisor. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for industry advisor

- Management of the financing for infrastructure and industrial projects, including
- Develop, maintain and optimize relationships with joineries and door manufacturers
- Increase knowledge of, and awareness on, products and services AXA Home Security
- Identify opportunities and translate opportunities into actions
- Support initiatives from joineries and door manufacturers to maximize sales results AXA
- Prepare and drive SMART plans to realize objectives
- Share information on projects, opportunities, products and market in CRM system
- Proactively initiate analysis, presentations and recommendation for various departments based on latest market data and trends
- Answer questions regarding Velocity and data/functionality/report related areas
- Train current and new users including at corporate, Field and partner agencies

Qualifications for industry advisor

- Significant insurance experience working in of General Insurance, Health Insurance, Re-Insurance, Commercial, Pensions, LIFE, Asset/Investment Management, Underwriting, Claims Management and Risk Management

- Prior experience with software/IT organizations and with a demonstrated proficiency of Consumer Products/Retail industry or solution segment
- Knowledge of Commercial/corporate payments marketplace, including products, target market and competition would be an asset
- Fluency in English and Czech and/or Russian
- Has breadth and depth of experience in the segment as a practitioner or industry/line-of-business analyst