



Example of Industrial Manager Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of industrial manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for industrial manager

- Develop / refine benchmark cost models to support our team
- This position will report directly to the VP Industrial – Western Canada, work independently and with minimal supervision
- Supports the development and implementation of effective business strategies to deliver the targets for revenue growth, profitability, staff retention, training and development and client satisfaction
- Prepares annual business plans and budgets and sets specific goals for performance and growth of the regional organization
- Continuously monitors the financial performance of the regional organization and takes remedial/corrective actions as required to meet or exceed financial targets
- Actively participates in business development, marketing activities and strategizes proposal submissions for clients throughout BC
- Pursues opportunities with key regional and clients and national clients
- Ensures a formal Go No-Go process is followed in pursuing major opportunities
- Monitors staff performance and provides training and development opportunities for staff, including presentations and attendance in conferences and technical events
- Organizes career development, objective setting, and performance reviews of direct reports

Qualifications for industrial manager

- Ensures the new development process is being followed or tailored in a way that meets the needs of the customer
- Managing internal and external customer relationships and expectations
- Priority management and balancing resources under time and cost pressure
- Co-coordinating, reporting and informing Technology Deployment Director/Manager and wider GLT LT on a complex and wide ranging project portfolio
- Significant and relevant Automotive and/or Industrial/CVO experience