



Example of Implementation Job Description

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Our company is searching for experienced candidates for the position of implementation. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for implementation

- Delivers effective solution-based sales and implementation presentations tailored to the client's needs
 - Works with National and Regional Content Specialists in the development of sales presentations and customizing, as necessary, to secure revenue
 - Works with the region per diem managers to identify, train, and assign per diem staff into accounts who possess the requisite skill sets
 - Manages work flow of support to accounts after a sale and actively seeks to drive additional product and service revenue through the value they bring
 - Drives utilization of electronic workshop evaluation system and utilizes that information to build effectiveness measures of staff and customer satisfaction
 - Works collaboratively with district personnel and internal customers to develop use-based metrics that reflect student success
 - Works to refine and to develop market, curriculum, and product knowledge by continuous engagement with customers that becomes integrated into all sales and implementation presentations
 - Demonstrates extensive knowledge about curriculum issues and utilizes that information to build a foundation for effective communication with customers
 - Collaborates in the development of Initial Program Overview and Beyond the Basics PD and supports per diems in their ability to deliver theses effectively
 - Primary point of contact for clients and brokers within and across different industry verticals during pre-launch process
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- Exceptional written and verbal communication and presentation skills, and the ability to effectively communicate across all levels and functions of an organization required
- Detail-oriented, extremely well organized, with strong project management skills
- 6-8 years of experience in K-12 education and/or account management
- Extremely well organized and detail oriented, with strong project management and analytical skills
- Must have a strong service orientation positive response to changes in the work environment or tasks practices and promotes open communication
- Values individual talents of team members