



Example of HVAC Manager Job Description

Powered by www.VelvetJobs.com

Our company is looking for a HVAC manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for HVAC manager

- Drive/coordinates new business across all product lines to meet objectives
- Notifies customers of specials
- Monitor current marketplace by gathering competitive information on pricing, product, and merchandising techniques
- Obtains orders so as to meet sales objectives
- Demonstrates dedication and commitment to provide customers and co-workers with products and services that fully conform to established requirements
- Acquires, maintains, and develops sufficient qualified dealers or accounts in the assigned territory
- Assists dealers in implementing local marketing programs
- Calls on architects, consulting engineers, builders, general contractors, and national accounts to assure favorable specifications for York product
- Provides business management assistance to dealers
- Obtain orders so as to meet sales objectives

Qualifications for HVAC manager

- Must be "hands-on" and assist in completing maintenance work
- A minimum of five years industry sales experience, preferably within the HVAC industry
- A minimum of five years industry sales experience, preferably within the HVAC industry or similar industry

- Provides recommendations on product baselines, savings assumptions, forecasts
- Bachelor's degree in engineering, business or related discipline preferred but not required