



Example of Home Care Director Job Description

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Our company is growing rapidly and is looking to fill the role of home care director. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for home care director

- Keep abreast of and communicates competitor activities, including pricing, products, strategies, Assist in the gathering and assessment of market intelligence such as end-use market, competitive and customer information for application in NAFTA regional strategy development
- The strategic development of their accounts, managing all elements of the sales, commercial and technical relationships with the customer
- With the customer, establish the frequency and channels for communication and deliver to it
- Organize regular account reviews with the customer (and with the AFA management team if appropriate) and within AFA
- Interpersonal Savvy
- Responsible for supervision of the day-to-day operations, which includes for the coordination of all activities
- Developing and building a dynamic team from the ground up, dedicated to providing the highest levels of client care and customer service
- Marketing and Business Development for a new territory
- Assure compliance with applicable laws and regulation
- You will monitor the quality and appropriateness of all services provided by your staff to ensure compliance and client satisfaction while ensuring adequate staff education, training and evaluation

Qualifications for home care director

- 7+ years of experience managing and mentoring development teams
- Ability to build and lead strong teams that achieve high standards of performance
- Ability to organize and prioritize work demands in a fast-paced environment
- Associate or bachelor's degree in Accounting, Business, Finance or a related field and two (2) years of experience with business office functions