

Example of Grocery Retail Job Description

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Our company is growing rapidly and is hiring for a grocery retail. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for grocery retail

- Lead Harry's inc. business portfolio development across Grocery, to include delivering budgeted sales revenue, gross profit, category share development, omnichannel development, and supply chain excellence
- Manage and own the Grocery P&L, including trade investment and overall OpEx considerations
- Own the establishment and execution of our overall vision and strategy to win with our key retail partners, to include collaborating to secure input, investment and support from internal cross-functional partners
- Build and foster relationships with our retailer's senior-level leadership, including merchandising, marketing, supply chain and store operations
- Ensure we have robust category-level Joints Business Plans with corresponding scorecards that represent mutually defined annual goals
- Lead the hiring, training and personal development of team talent for Harry's Inc – creating a highly collaborative and effective culture that reflects Harry's Vision, Mission and Values
- Manage a high functioning team and agency partners to serve the needs of our retail partners and Harry's at an optimal and mutually defined ROI
- Define and lead the necessary business questions and support from data analytics and shopper/consumer insights, to position Harry's as the thought leader in shave and soft product categories in which we compete
- You'll work most closely with key retail leadership and contacts, Sales Strategy and Planning and Brand for go-to-market planning, distribution and

- You'll report to the Head of Retail at Harry's

Qualifications for grocery retail

- Business growth, providing direction to effectively open new stores and execute resets and relocations
- Risk management, partnering with Store Management, Asset Protection, Facilities, and Food Safety, in the areas of loss, safety, and compliance
- Team performance, with responsibility for succession planning, selection, development, performance, and retention of store leadership
- 5 years of retail management experience, including 2 years of multi-unit
- Flexibility for frequent travel, and night/weekend work
- Demonstrated decision-making skills involving judgment and complex analysis and problem solving