



# Example of GM Operations Job Description

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Our growing company is looking to fill the role of GM operations. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for GM operations

- Plan and execute on the LPO-SPO initiative in order to remain aligned with product business growth consistent with the Strategic Plan, according to applicable policy – (i) LPO to provide guidance, (ii) SPO to execute on local markets
  - Reviews analyses of activities, costs, operations and forecast data to determine branch progress toward stated goals and objectives
  - Drive business linearity and reduce PO to del cycle timeline here for both Ultrasound and LCS business
  - Provide daily management and long-term leadership to ensure that the QRC meets the customers' needs, achieves monthly and annual business metrics/plans, and is positioned for sustainability and growth
  - Manage and supervise a team of support professionals and shop staff
  - Maintain a sight-line on jobs as they enter and move through the operation, while relying on the Production Supervisor to insure that quality, safety, cost, and schedule standards are maintained
  - Build relationships with customers and suppliers, moving from a product-driven to a service-driven approach
  - Develop, advocate for, and implement capital spending/improvement plans for the facility and equipment
  - Align individual performance goals and measures systematically, and consistently use them to drive performance
  - Assess operations staffing and skill requirements
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- Minimum of 10 years of experience is strongly desired in a heavy industrial manufacturing multi-shift environment
- Experience with machining, fabrication, welding, NDE, and product hydro & functional testing with engineered cast or forged products is a plus
- Machine tool technology and programming knowledge is a plus
- Minimum 10 years experience in management role in a manufacturing or manufacturing service environment
- Continuous Improvement Process (CIP) and Green/Black Belt experience, proven through successful management and control of cost of quality and warranty expense
- Dutch and English as primary or second languages