

Our company is growing rapidly and is hiring for a global senior analyst. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for global senior analyst

- Participates in the development of incentive compensation plan designs (e.g., short- and long-term plans, sales incentive compensation,), and assures model validation and alignment with goals, forecasts costs and develops the communication plans, tools to measure attainment against plan, and calculation of potential award amounts
- Leading the highly visible Global Commercial Payments-wide communications system ("Launch Pad"), which was designed to address a key need expressed by Sales & Account Development front line teams – streamlining and making very relevant the information that reaches the field teams
- Act as the project manager and liaison between external vendors and ecommerce partner to ensure proper and timely campaign implementation
- Manages Affiliate Partner program, maintaining relationships with publishing contacts, extending offers, ensuring that all partners are on-brand, and proactively suggesting optimizations (increased commission, new partners, seasonal projects)
- Responsible for all Field Sales analytics, forecasts
- Act as the primary interface for multiple member firm independence teams in their interactions with Global Independence
- Supervise a small, multinational team of analysts
- He/She is also responsible for managing charge out process for Tampa Global Services cost
- Act as internal consultant/advisor to managers and other HR staff

sales motivation programs

Qualifications for global senior analyst

- 3-5 years of experience in Logistics, Supply Chain, Inventory Management or related field
- Bachelor's or Master's Degree in Finance or Economics preferred or equivalent combination of education and experience
- Strong understanding of global mutual fund & institutional fund industry products/concepts
- Highly skilled in using third party quantitative research systems such as Bloomberg, eVestment, Factset, Simfund, Lipper and Morningstar
- Strong knowledge of databases and Business Intelligence tools (Business Objects, Microstrategy,) and visualization tools (Tableau)
- Advanced knowledge of statistical tools to mine data, identify trends and analyze competitors