



Example of Field Manager Job Description

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Our company is looking for a field manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for field manager

- Enforce TELUS standards and practices within the contractor community including adherence to all TELUS safety programs
- Providing detailed site assessments and feedback following TELUS Quality Assurance SLA procedures on the quality and performance of the work completed
- Develop client-vendor relationships with the contracted workforce to ensure a common understanding of TELUS expectations across all contract groups' expectations across all contract groups
- Manage primeship responsibilities for quality control related business initiatives/opportunities as required/directed
- 20% - Facilitate collaboration among staffing leadership and business partners ensuring rapid course corrections are made for any identified process improvements
- Managing a sales force team building and developing the competencies of sales representatives by systematic training and coaching
- Initiating and supervising implementation of promo activities to ensure maximum efficiency
- Identify trends, market info which are relevant for the future sales-strategy
- Preparing forecasts for products sell-out and operating costs, and taking the correction action if needed
- Ensuring the highest standards of customer service through cooperation with Key Accounts Managers and Trade Marketing department

Qualifications for field manager

- Bachelor's degree required in Social Work, Psychology, Nursing or relevant field
- Provide customers with technical advice and appropriate training on the safe and effective use of the company's products and surgical techniques
- Relevant professional qualification or undergraduate degree preferred
- Experience of working closely with Orthopaedic surgeons and theatre staff
- Previous experience of orthopaedic procedures and products strongly preferred
- Understanding of revenue marketing