



# Example of Field Engineer Senior Job Description

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Our company is growing rapidly and is looking to fill the role of field engineer senior. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for field engineer senior

- Provide field application support to customers on all I/C products in the Markets of responsibility. Prepare detailed product specifications to support customer design requirements
- Provides periodic statistical reports, when required
- Work with customers to provide technical solutions for electro-mechanical relay business opportunities within the assigned industry or technology
- Work closely with Relay Product Management and Engineering to drive customer projects – requirements gathering, qualification testing, Agency Approval, product extensions
- Regularly interface with the customers to build strong working relationships, especially with a customers' design / technology organizations
- Conduct agency and customer requirement relay testing and qualification for new business opportunities
- Identify sales and business opportunities within the assigned territory/industry and grow the engineering project pipeline in accordance with the product and technology roadmap
- Successfully convert sales and engineering project pipeline into project wins
- Understand the customer's strategy and technology roadmap, the market, competition, and trends and apply this knowledge to customer solutions
- Provide site installation, repair and maintenance

## Qualifications for field engineer senior

- Licensed gas fitter or other equivalent education and training
- Customer centric attitude and delivers results
- Minimum of 3 – 5 years' experience working with electrical equipment
- Electrician, electro-technologist or other equivalent education and training
- Participate with client calls and meetings to define the client's needs