Our innovative and growing company is searching for experienced candidates for the position of field engineer & sales. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for field engineer & sales

- Provide and maintain up to date and accurate forecasts that provide visibility of the progression of opportunities in the customer so decisions and commitments can be made and met
- Obtains customer requirements for the subcontractor providing wiring, device installation, special construction or other services
- Works with ITSE to maintain and grow the existing customer base
- Manage territory sales of Microanalysis Products and Surface Analysis Products in the defined territory
- Identify the market requirements and specifics, develop and execute the strategies and tactics for growth of orders and profitability within customers in Romania
- Participate in customer development activities as trade shows, fairs, conferences aiming to promote the sale of products, solutions and services of designated [BU/region]
- Keep high technical knowledge of both WABCO's as customer's commercial vehicle products
- Solve all kinds of technical problems of customers
- Make sure to give customers all information needed to do their job
- Support and provide service on commercial vehicles for aerodynamic equipment

Qualifications for field engineer & sales

- Must be an Australian Permanent Resident or Citizen (Student visas or visas obtained on your own are not applicable for the program)
- Fluent in English (written and verbal), fluent in local language for country of application
- Must be able to legally live and work in Singapore, without visa support or sponsorship
- Fluent in English fluent in local language for country of application (written and verbal)
- Must be able to legally live and work in Philippines, without visa support or sponsorship
- Bachelors in Information Systems/Computer Science/Information Technology/etc