



Example of Field Application Engineer Job Description

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Our innovative and growing company is hiring for a field application engineer. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for field application engineer

- Support the Quality department in analyzing the quality problem in the application to get the customer return solved
- Define and execute the characterization and evaluation and communicate results to internal and external customers
- Develop hardware and embedded software for development kits and demos that demonstrate product strengths and use in generic applications
- Guide customers to the best fitting product according to their requirements and generate clear documentation supporting them in the use of our products
- Analyze competitor products and share acquired know-how with your colleagues
- Supporting a dynamic sales team, in existing sales new business opportunities
- Development of new customers and supporting existing customers with new technical projects
- Identify customer and competitor trends and to provide technical feedback to marketing and product groups
- Define, develop & delivery sales tools
- Identifying and influencing target accounts

Qualifications for field application engineer

- Technical Skills – Assesses own strengths and weaknesses in order to be able

- Interpersonal Skills – Focuses on solving customer, distributor or sales issues without conflict and maintains confidentiality
- Written Communication – Writes clearly and concisely
- Oral Skills – Speaks clearly and confidently in positive or negative situations
- Possess initiative, be self-motivated and organized
- Experience in in a Programmer or Machine Operator position for a Mill and Lathe