



Example of Executive Leader Job Description

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Our company is looking to fill the role of executive leader. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for executive leader

- Managing the growth and profitability of multinational clients including an understanding of the commercial issues, income and expense surrounding the multinational portfolio
- Working to achieve growth and retention targets of the respective region but in no case less than 5% and 95% respectively
- Assisting in operational & sales opportunities providing consultation and direction the impact on staffing, operations, technical and operational input to new business opportunities and strategy implementation
- Providing leadership, direction, and oversight of local AGCN operation, connecting with other AGCN teams to support knowledge-sharing and the development of the practice
- Familiarity with the local office portfolio of multinational accounts, including “key” accounts for the firm and providing regular oversight on relationship status
- Based on knowledge of local client deliverables and any additional requirements specific to the local client portfolio, team leader will help ensure proper team staffing & training
- Serving as representative of the local office to ensure a collaborative & successful relationships with other Aon Network offices, and acting as a point of escalation for internal or external discussions regarding certain operational or client/market-facing items to help ensure collaborative & positive outcomes
- Disseminating pertinent information to AGCN and local Account teams within area of responsibility including provision of updates on strategic and/or

- Serving as conduit of information flow from local AGCNs to AGCN Executive team and Operations Committee as necessary to ensure proper support and representation of interests
- Identifying and coordinating engagement of resources to support training, sales, product development and other local office needs

Qualifications for executive leader

- Building an engaging colleague experience for the team, including providing energy and attention to career development discussions with team members and career planning needs for the office as a whole
- CPCU, CIC or ARM preferred
- Point person for externally partnered projects and/or Joint governance responsibilities
- Responsible for, and may lead efforts to provide input into disease strategy development, clinical program assumptions, regulatory strategies, companion diagnostic strategies
- Responsible for H/O drug development and lifecycle mgmt excellence and peer review
- Lead project teams to develop global, integrated cross-functional project implementation plan and lifecycle plan based on the governance committee approved development strategy