Our growing company is looking to fill the role of executive leader. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for executive leader

- Monitors all aspects of staff performance, attendance and productivity
- Implements and maintains systems and procedures to ensure efficiency within department
- Ensures that all internal budgets are being achieved
- Completes necessary reports to senior management and consistently appraises work situation
- Evaluates consumer trends and develops solutions and alternatives to increase revenue and/or provide better customer service
- Provide technical expertise to staff members and resolve complex issues
- Develop account strategies, presentations and other forms of communication with clients
- Prepare and deliver underwriting submissions and maintains appropriate documentation for various accounts and/or correspondence
- Assists account executives with client meetings, especially with particularly difficult issues
- Responsible for sales management and new business targets, both personal and the team

Qualifications for executive leader

- Monitor and execute WEM compliance in all insurer and client dealings
- Maintain business relationships with clientele, underwriters and other industry related individuals

- Interact with a wide variety of business units within the Marketing group, Enterprise and outside vendor partnerships is required
- Being intimately aware of AGCN Operational protocols/processes/tools, AGCN Value Proposition, and multinational risk and insurance options in order to lead and participate in multinational account and operational strategy implementation for region
- Lead efforts to help ensure an overall multinational approach by colleagues, markets and clients in the design & execution of risk management programs as /where needed, across all lines of insurance and all geographies