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## **Example of Equity Capital Markets Job Description**

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Our innovative and growing company is hiring for an equity capital markets. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for equity capital markets

- Attending team discussions and where appropriate client meetings, where you may be asked to deliver parts of a presentation
- Prepare and distribute market commentary on a weekly basis
- Listen to earnings calls and/or read transcripts
- Work alongside Managing Directors, Directors, and Vice Presidents in ECM
  Origination and across sector coverage groups to originate and execute
  equity and equity-linked offerings across William Blair's client coverage
  universe
- Drafting Transaction-Related Documents
- Preparing Client Proposals and Presentations
- Perform PN21 due diligence on issuers, help preparing/reviewing listing documents (including but not limited to prospectus and forms submitted to HKEx/SFC)
- Interns may also work with industry groups like Industrial, Healthcare,
   Technology, Consumer, Utilities, Oil and Gas and Diversified
- Originate, structure and primarily execute equity-linked and equity derivatives-linked financing transactions and solutions across all industry sectors in the Asia Pacific region
- Project manage equity linked and equity derivatives-linked transactions, leading and guiding junior team-mates in managing client negotiation and work process, project deliverables and time-tables

## Qualifications for equity capital markets

- Bachelor's Degree or the equivalent in Business Administration, Finance, Economics, Math or related field with a minimum 3.2 GPA
- The intern will be responsible for data mining, data analysis, and business analysis and will provide technical system support for equity financial products
- Ideal candidate will possess experience in SQL, MS Access, MS Office (including Powerpoint, Visio), and SharePoint
- Experience with quantitative and financial modeling for structuring of equity transactions using balance sheet, income statement, public comparables and transaction comparables analyses
- Creativity and depth with regards to client presentation and solutions