



Example of Equity Capital Markets Job Description

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Our growing company is hiring for an equity capital markets. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for equity capital markets

- Stay abreast of competitive and market landscape to optimize client trading strategy
- Generate bespoke market reports and client presentations
- Maintain myriad databases and files for information analysis
- Designing equity derivatives and equity linked instruments to help our clients meet tactical and strategic corporate finance and risk-management objectives
- Pricing and risk-managing of OTC derivatives
- Developing statistical and machine learning solutions for our clients and to increase efficiency of our franchise
- Work alongside senior ECM originators and sector coverage bankers to execute equity-linked transactions
- Conduct company specific analysis on market capacity for an equity-linked offering
- Detailed targeting of institutional buyers
- Analyze and assess business opportunities with respect prospective transactions

Qualifications for equity capital markets

- Fluency in Mandarin would be viewed favorably
- Interest in building user interfaces for client facing applications
- Knowledge of object-oriented design, data structures, and interest in working with entire software development cycle including design, development,

- Ability to effectively interact with sales people and research analysts, corporate clients and other banks as part of working groups on projects
Ability to work within a team, in a fast moving, results-driven environment
- Recent college graduate or up to 2 years of total relevant Securities Division or Equity Capital Markets work experience