



# Example of Equities Research Job Description

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Our company is growing rapidly and is hiring for an equities research. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for equities research

- Summarise research findings and formulate clear-cut conclusions, while demonstrating sensitivities around the key tenants of your investment thesis
- Oversee and drive the modeling work of junior Analysts (including directing the team on how to allocate their "modeling time")
- Demonstrated knowledge of the current market (including trends) for the Banking sector
- An understanding of how to build a strong talent pipeline
- Use a combined qualitative and quantitative approach to provide detailed analysis and comparison of all funds within a particular asset class for use within multiple portfolio programs including those domiciled in US, Canada and Europe, mainly US
- Compile regular fund research recommendations – provide a current investment opinion on each fund held in the programs including both proprietary and third party funds
- Source new managers for inclusion in portfolios and our approved manager list
- Develop your understanding of the competitive landscape in various sectors, including monitoring top managers
- Conduct regular due diligence reviews to monitor team, process, performance, positioning and outlook
- Keep up to date on capital markets through various brokerage and independent research reports BCA, Gavekal, ISI

## Qualifications for equities research

- Team Player – ability to establish win-win relations with sales, sales-traders, research & ECM
- Some experience with either the Sales function and/or the China Equity Market
- Experience in working in cross-cultural, diverse environments
- MBAs and/or 2-3 years' experience of equity research or investment banking strongly preferred
- Enrolled in an MBA program from a top business school